

### **MIN Board meeting 3/8/2021**

Meeting began at 1:30pm

All Maine InfoNet Board members present; except Sarah Campbell absent

Guests from Innovative:

Tom, VP & Chief Strategist  
Beatrice, Account Manager  
Hilary, VP Library Support  
Yariv, General Manager  
Raena, VP North American Sales

Clarified that Innovative, while owned by ExLibris, actually reports to ProQuest. It's an independent business unit within ProQuest.

Developing a competitor to Summon, but since Summon is owned by ProQuest they have chosen to incorporate Sierra functionality directly into Summon via API

A major strategy: Vega Lx. To create patron experiences like in Solaris. It will have work-level rollups using BibFrame.

Said they are designing from a consortia-view first.

Want to keep Maine because we are such a great customer. They feel they have a revolution coming in their product line using Vega as the discovery, an engagement suite, and Vega Promote (a platform to send custom newsletters). Spoke about the academic market; Summon would be for discovery rather than Encore [?]

Summon = Books & Articles

Encore = books only

Developing an API for Summon

Solus third party app is the development partner for Mobile app.

Future will be about options and choices. Because they can be linked and ways of adding into product-use mix, such as Alma for Academics, Primo for discovery, Alma can be added through InnReach.

Working to improve InnReach. Suggested we may want to look at our product use across our topography. Imagine a library like an Apple Store, where there's no service desk but people wander around to help patrons.

Discussion of K-12 market, and a reminder that visuals are important. Brief discussion of service and support issues. Regional support managers have been introduced.

Meeting ended with agreement that perhaps it was useful, and regular communication with leadership and the board would be good. Perhaps next steps will be demos, discussion of pros and cons of our product mix.

Meeting adjourned at 3:02pm